



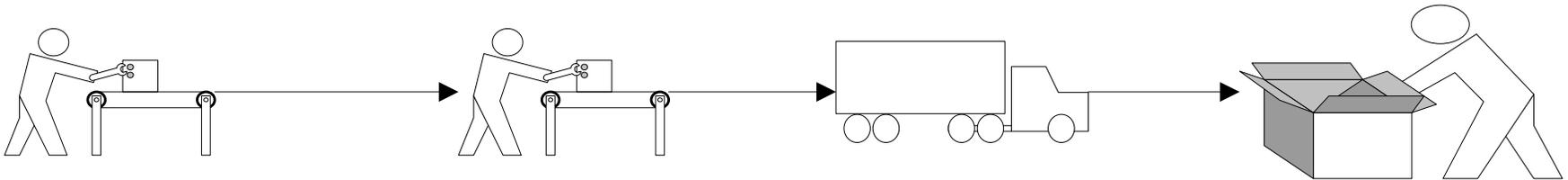
PLANTRONICS
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Road to Rigid Plastic Packaging Container Compliance

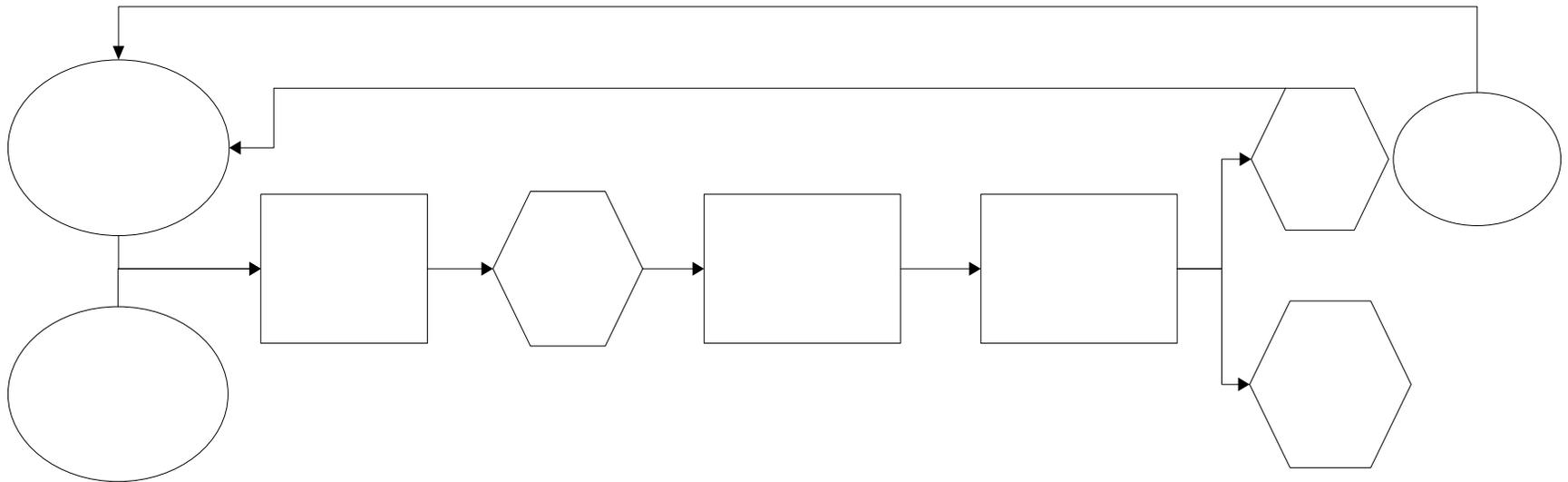
Aleesha Pruett

Understand The Vendor Base

- Identify supplier and sub-supplier relationships
- Communicate compliance requirements with all supplier tiers, preferably at the same time



- Container Manufacturing Interface included Extrusion, Thermoforming, and Die Cutting
- Original Manufacturing Process for thermo-formed packaging is Extrusion



Collaborate with the Supply Chain Stakeholders

- Discuss the legislation and what compliance means to each link in the supply chain
- Develop an approach to address conversion issues for existing products/containers
- Develop a process for introducing new products/containers
- Understand the technical complexities of incorporating recycled content into existing processes
- Understand the cost impact of using recycled content



- Establish which supplier tier or tiers will provide compliance documentation
- Establish when compliance documentation should be provided
- Establish “incentives” for vendor cooperation
 - Payment Terms for finished goods and tooling on purchase orders
- Establish how compliance will be verified and documented



- Establish aesthetic, product/package compatibility, form, fit, and functional parameters first
- Communicate design parameters and recycled content/compliance requirements on engineering documentation
- Collaborate directly with internal supplier functional groups (tooling, sourcing, design) during the initial design stages of the container.

