



LINDA S. ADAMS  
SECRETARY FOR  
ENVIRONMENTAL PROTECTION

# CALIFORNIA INTEGRATED WASTE MANAGEMENT BOARD



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**MARGO REID BROWN**  
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MBROWN@CIWMB.CA.GOV  
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March 6, 2008

**To:** All Prospective Contractors

**RE:** Laboratory Services For The Cleanup, Closure & Financial Assurances  
Division (IWM07038)

**WESLEY CHESBRO**  
WCHEBRO@CIWMB.CA.GOV  
(916) 341-6039

## Addendum No. 2 To the Invitation For Bid (IFB)

**JEFFREY DANZINGER**  
JDANZINGER@CIWMB.CA.GOV  
(916) 341-6024

**Below are questions received and responses to this IFB at the Proposed Bidders  
Conference held February 19, 2008:**

**ROSALIE MULE**  
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(916) 341-6016

Q1. With the pricing list there's analysis listed, but there is no volume and typically laboratories are going to give discounts based on volumes where the pricing is dependent on how much of this work there is going to be. Is there any way of knowing based on the nature of you program what your need will be now over the course of two years? Is there any way of projecting what your volumes will be or basically are you looking for as needed laboratory support?

**CHERYL PEACE**  
CPEACE@CIWMB.CA.GOV  
(916) 341-6010

A1. It is going to be as needed laboratory support but I can give you historically on the last contract, where we were going. Obviously the landfill gas testing, there is going to be a high volume of that, burn ash sampling and waste sampling there is going to be a steady volume of that also. We have all of the records from the last contract of how many samples we have done of each type and I would say that can be projected. We can provide that but that is not to say that something like the green house gas testing might not prove to be a big project under this contract, it just depends on whether or not that actually gets done.

**GARY PETERSEN**  
GPETERSEN@CIWMB.CA.GOV  
(916) 341-6035

Q2. It says the budgeted amount is \$150,000.00, is that for the two year period, and do you expect to spend that much or historically has the amount budgeted been fully spent?

A2. Actually it used to be \$250,000.00; we lowered it to \$150,000.00. The last contract was spent up to the amount, which was \$200,000.00, we lowered it to \$150,000.00 because the CIA Program was not spending the amount of funds proportional to the amount of money we were spending on our environmental services the contract that we used to get the samples we were spending four times what we'd be spending on the sampling. We make every effort to execute the entire amount; generally we don't under spend it.

Q3. Is there public record available for previous pricing, previous contract holder, previous spent, so that we could see where we would potentially fall relative to being competitive?



A3. We can make available the previous award winning bid available, but our legal office will need to review the document for items that are deemed confidential, if the previous/current contract holder has specified that there rates are to remain confidential, that information will not be available. The incumbent is Creek Environmental Laboratories, Inc. Pursuant to the California Public Records Act, a copy of the current contract (IWM05077) is posted as a link titled Miscellaneous attached to this RFQ at <http://www.ciwmb.ca.gov/Contracts>. The CIWMB will hold information deemed confidential by the contractors to the extent allowable by the California Public Records Act and the Public Contract Code. We have reviewed these documents for any trade secret or confidential business information and have redacted the federal taxpayer identification numbers (Government Code 6254[i]), OSHA and Worker's Compensation information (Government Code 6276.48 and 6254.15), have removed the sections containing Financial Information for the companies, e.g., the Notarized Statement from Financial Institution and the Audited/Reviewed Financial Statement (Government Code 6254.15), and the signatures of private individuals have been redacted.

Q4. There is technical support that is asked for in this, do you need the laboratory to provide testimony reference? What does that technical support requirement in the solicitation aimed or designed for specifically for the laboratory?

A4. The technical support primarily would be to review the work orders to check sample sizes, review our, the Board generally prepares the investigation work plan or a consultant does the sampling analysis plan, we follow an EPA format or one-time sampling event that describes quality assurance and control procedures, it would be to review our sampling methods, procedures, chain of custody, etc. to make sure it is consistent with the methods of the lab.

Q5. Methods required etc in terms of validation of the data and everything that goes with it, so it's more specific to the lab work as opposed to interpreting something for an agency or something of that nature?

A5. Right, no, that something we will not ask you to do.

Q6. You mentioned consultants, there's also inclusion in here for sampling equipment and supplies, and some of the field type of work, obviously laboratories have minimal capabilities for that, are there consultants involved that actually do the sampling and all the things that would be necessary in the field and the laboratories are only responsible for the lab portion?

A6. Normally the CIA staff does all the sampling, what would we require from the lab is to provide to us all of the sampling jars, bass sleeves, chain of custody forms, things of that nature that's needed to conduct the in bound sampling out in the field, that would also require some type of courier service from the lab to uplift the samples from the field and ship them back to the lab as well.

Q7. Some of the subcontract, the scope of this is very wide, there's hazardous waste methodologies, there's requests for wastewater methods 600 series, 500 series which is the drinking water methods, are those included in this just in case we need to have those, and is there historical request for that and also asbestos indoor air quality for industrial hygiene type of stuff? Has that portion of the contract been used? And has it been a significant portion?

A7. No

Q8. Okay, it's mainly exactly what we're talking about with the air, the vapor sampling and the ash and waste metals analysis?

A8. Yes. The contract was specified to continue to be broad but generally we have an industrial hygienist who runs our health and safety program, she actually has a lab contract that does asbestos exposure, radiation exposure and those types of things, so that type of testing has not been included under this contract. The water sampling, generally unless the regional board gets involved in one of our investigations, I only recall that we took water samples at one site, we took four samples. If the Water Board is involved, each of the regional boards have their own lab contract, their own water quality, water sampling contract and they will do it under their contract. So no, there hasn't been a real demand on the water quality testing for the Board, it's been primarily landfill gas and waste, and burn ash sampling. Although within the burn ash sampling, it's been the gamut of analytical testing from EPA, 260's, full suite of VOC's, 8270's, semi-volatiles', PCB's, B-techs analysis, metal, I had mentioned that metals is a primary thing, we definitely do lead on all of our solid waste samples, but we may get into projects that involve testing for dioxins and purines, so on the solid waste samples, it's the gamut. All analytical are potentially required. In terms of waste water sampling CODs, DODs, we generally don't do those type of sampling.

Q9. There is a DVBE and Small Business Enterprise requirement with this contract?

A9. [Yes, there is.](#)

Q10. Is that a goal or a requirement, and there's also something about due diligence or good faith effort. So if we can demonstrate that we have tried to find someone, is it part of the submission to include who we would be using as subcontractors to help meet those requirements?

A10. [The information provided regarding Disabled Veterans Business Enterprise and Small Business Enterprise goals and requirements are to be completed as outlined in the solicitation.](#)

Attached to this Addendum No. 2 for the Invitation For Bid (IFB) for Laboratory Services For The Cleanup, Closure & Financial Assurances Division (IWM07038) is a listing of contractors who have signed up to be included on the CIWMB's interested parties listing.

All other terms, conditions, and requirements of this IFB will remain the same.

If you have any questions relating to this IFB process, please contact me at 916.341.6649 or at [contracts@ciwmb.ca.gov](mailto:contracts@ciwmb.ca.gov).

Sincerely,

*{Original Signed By}*

Tammy Thomas

Contract Analyst

Administrative Services Branch

Attachment(s)

**The CIWMB has not confirmed the certification status of firms who have identified themselves as CA Certified Small Business (SB) or Disabled Veterans Business Enterprise (DVBE).**

Date	Last Name	First Name	Company	Address	City	State	Zip	E-Mail	SB	MB	DVBE
2/5/2008	King	Loretta	B&B Environmental Safety, Inc.					<a href="mailto:lori@bbensafety.com">lori@bbensafety.com</a>			
2/5/2008	Nelson	Laura	Excelchem Environmental Labs	1135 W Sunset Blvd. Suite A	Rocklin	CA	95765	<a href="mailto:lauran@excelchem.net">lauran@excelchem.net</a>	X		
2/6/2008	Raab	Leo	Weck Laboratories, Inc.	14859 E. Clark Avenue	City of Industry	CA	91745	<a href="mailto:leo@wecklabs.com">leo@wecklabs.com</a>			
2/6/2008	Bennett	Jon	Filter Recycling Services					<a href="mailto:filterrecyclingservices@yahoo.com">filterrecyclingservices@yahoo.com</a>			
2/6/2008	Harvey	Heather	Pembrooke Occupational Health, Inc.	2307 N. Parham Road	Richmond	VA	23229	<a href="mailto:hharvey@penbrooke.com">hharvey@penbrooke.com</a>			
2/8/2008	Oyenuga	Dots	Analysis & Solutions Consultants	1000 Foster City Blvd., Suite 5108	Foster City	CA	94404	<a href="mailto:dotsjunior@comcast.net">dotsjunior@comcast.net</a>	X		
2/11/2008	Edwards	Frank	Comprehensive Medical Laboratories, Inc.	1824 Norris Road, Suite	Bakersfield	CA	93308	<a href="mailto:faedwards@gmail.com">faedwards@gmail.com</a>	X		
2/14/2008	Miller	Jennifer	Air Toxics Ltd.	180-B Blue Ravine Road	Folsom	CA	95630	<a href="mailto:butterly37@yahoo.com">butterly37@yahoo.com</a>	X		
2/15/2008	Mosakowski	Brad	Air Toxics Ltd	180 Blue Ravine Road Ste. B	Folsom	CA	95630	<a href="mailto:B.Mosakowski@airtoxics.com">B.Mosakowski@airtoxics.com</a>	X		
2/15/2008	Fruciano	Edana	Alpha Analytical, Inc.	9921 Horn Road, Suite B	Sacramento	CA	95827	<a href="mailto:efruciano@alpha-analytical.com">efruciano@alpha-analytical.com</a>			
	Kemp	Alan	Calscience Environmental Laboratories, Inc.	7440 Lincoln Way	Garden Grove	CA	92841	<a href="mailto:akemp@calscience.com">akemp@calscience.com</a>			
2/29/2008	Allen	Linda	Filter Recycling Services, Inc.	P.O. Box 449	Colton	CA	92324	<a href="mailto:linda_allen@filterrecycling.com">linda_allen@filterrecycling.com</a>			
3/3/2008	Osborn	Orval	Creek Environmental Labs	141 Suburban Rd, Ste. C-5	San Luis Obispo	CA	93401	<a href="mailto:orval@creeklabs.com">orval@creeklabs.com</a>	X		
3/3/2008	Askin	Cigdem	ASKIN Software Development Consulting, Inc.	4115 Borders Dr.	El Dorado Hills	CA	95762	<a href="mailto:asdinc@sbcglobal.net">asdinc@sbcglobal.net</a>	X		