

Ferhut, Faridoon

From: Karl Bruskotter [Karl.Bruskotter@SMGOV.NET]
Sent: Thursday, June 23, 2005 4:20 PM
To: Ferhut, Faridoon
Subject: printer cartridge standard

Hello Fareed,

I would be excited to see you guys develop this standard and then we could buy off of the contract. I am not a printing cartridge expert at all, but have the following comments, which may be obvious:

Performance is critical and failure rates should not exceed OEMs.

Developing a list of qualified vendors would be terrific.

Warranty issues.

Page output issues.

Possibly look at returnable packaging.

I am going to forward this proposed standard to Robert Ross with a company C3 Supply Network systems, and hope that he will have feedback. He is a toner remanufacturer and has very high standards for quality.

Regards,

Karl

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